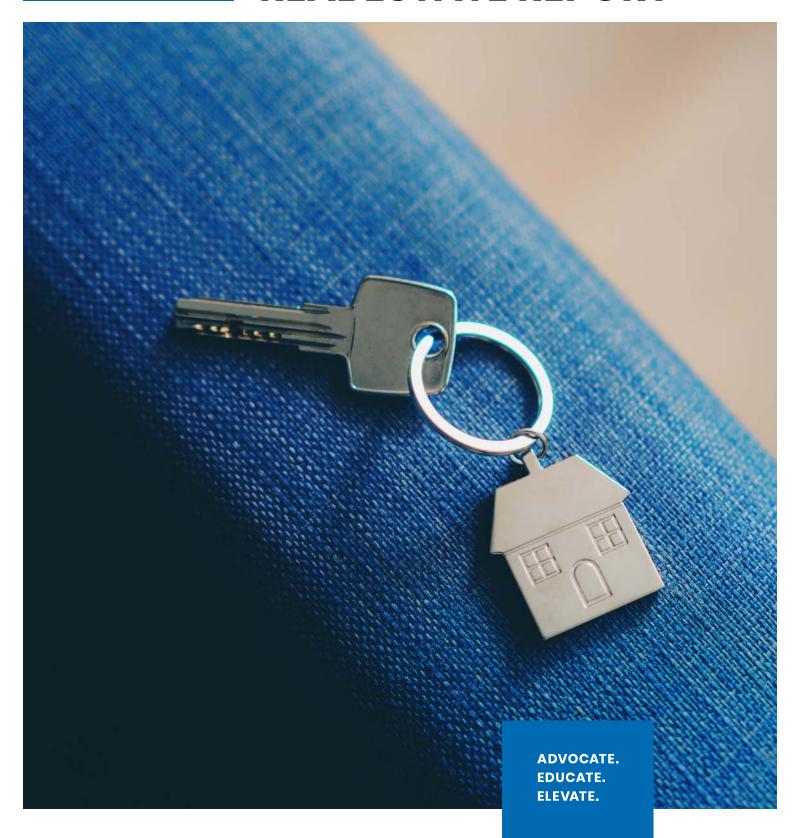


# NOVEMBER 2024 WISCONSIN REAL ESTATE REPORT





Tight Inventories Continue to Impact Wisconsin Home Market

### **TALKING POINTS**

- The inventory of available homes remains very tight even as solid demand conditions persist. The mismatch between supply and demand has limited sales growth and driven up home prices.
- November existing home sales rose by a modest 1.7% compared to November 2023, and the median price rose 10.8% to \$310,000 over that same 12-month period. On a year-to-date basis, home sales were up 4.1% compared to the January-through-November period in 2023, and the median price rose 8.8% to \$310,000.
- November sales varied across regions, with solid growth in the South Central region, up 6.9%, and the West, up 15.3%; relatively flat sales in the Central region, down 0.2%, and the Southeast, up 1.2%; and weaker sales in the Northeast, down 4.4%, and the North, down 5.1%. In contrast, year-to-date growth for 2024 was consistently positive across regions, ranging from 1.8% to 6.4%, compared to the first 11 months of last year.
- Although there was improvement in total listings, which were up 7.9% compared to November 2023, the housing market remains a strong seller's market, with just 3.3 months of available supply. This is well below the six-month benchmark that characterizes a balanced market.
- Affordability remains a significant challenge, especially for first-time buyers who don't have equity from the sale of an existing home to apply to a home purchase. Although 30-year fixed mortgage rates are more than a half percent lower than November 2023, they have been rising the last two months. The Wisconsin Housing Affordability Index shows the portion of the median-priced home that a buyer with median family income can purchase, assuming 20% down and the remaining balance financed with a 30-year fixed mortgage rate. The index fell 3.2% since November 2023.

#### ADDITIONAL ANALYSIS



## **Persistently High Mortgage Rates**

"The 30-year mortgage rate has clearly come down over the last year after it peaked at almost 8% at the end of October 2023. However, the rate has stayed in the upper 6% to low 7% range for much of this year, and it averaged 6.8% in November. High mortgage rates create significant affordability problems for first-time buyers who rely heavily on financing to buy homes."

#### **Mary Jo Bowe**

2024 Chair of the Board of Directors, Wisconsin REALTORS® Association



### **Advantages of Buying Off-peak**

"Home sales are generally slower during the winter months, but there are some potential advantages to buying during this time of year. You will likely face less competition from other buyers, and as a result, you can expect more flexibility from sellers who are motivated to list their homes during this slower season for sales."

#### **Tom Larson**

President & CEO, Wisconsin REALTORS® Association



### **Explaining Recent Mortgage Rate Increases**

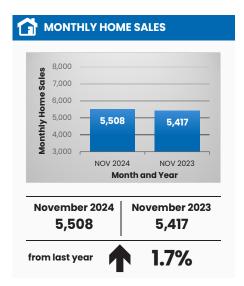
"The Federal Open Market Committee, which is the rate-setting committee for the Fed, meets the week before Christmas to decide whether to lower the short-term Federal Funds rate. There is widespread speculation that the Fed will reduce the rate by another quarter point, which will mean a full percent reduction since it began cutting rates in September. While a quarter-point cut in December won't be surprising, recent minor upticks in inflation have led Chairman Powell to suggest that the Fed can afford to be cautious as we move into the new year. With the economy currently at full employment, the Fed wants to avoid reigniting inflationary pressures in the economy."

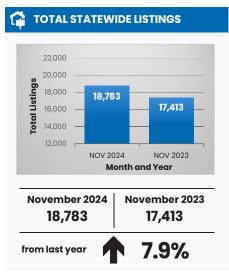
#### **Dave Clark**

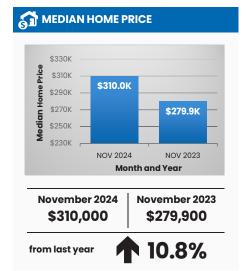
Professor Emeritus of Economics and WRA Consultant



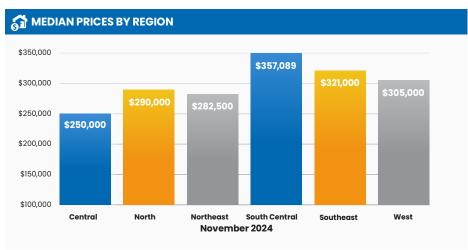
Tight Inventories Continue to Impact Wisconsin Home Market



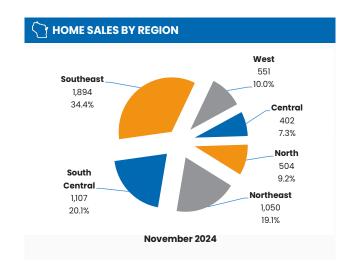










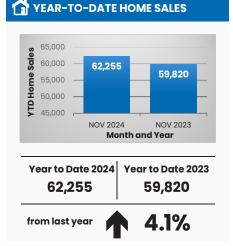




Tight Inventories Continue to Impact Wisconsin Home Market

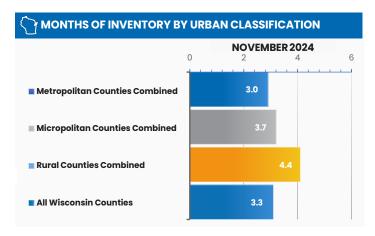
This page: Reflecting data for November 2024. State: WI. Type: Residential.







from last year

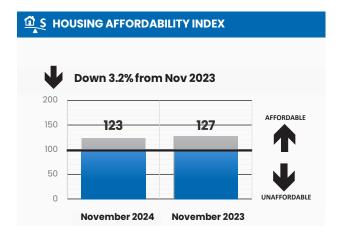


basis points

Metropolitan counties include: Brown, Calumet, Chippewa, Columbia, Dane, Douglas, Eau Claire, Fond du Lac, Green, Iowa, Kenosha, Kewaunee, La Crosse, Lincoln, Marathon, Milwaukee, Oconto, Ozaukee, Outagamie, Pierce, Racine, Rock, Sheboygan, St. Croix, Washington, Waukesha and Winnebago.

Micropolitan counties include: Dodge, Dunn, Florence, Grant, Jefferson, Manitowoc, Marinette, Menominee, Portage, Sauk, Shawano, Walworth and Wood.

Rural counties include: Adams, Ashland, Barron, Bayfield, Buffalo, Burnett, Clark, Crawford, Door, Forest, Green Lake, Iron, Jackson, Juneau, Lafayette, Langlade, Marquette, Monroe, Oneida, Pepin, Polk, Price, Rusk, Richland, Sawyer, Taylor, Trempealeau, Vernon, Vilas, Washburn, Waupaca and Waushara.



This index shows the portion of the median-priced home that a qualified buyer with median family income can afford to buy, assuming 20% down and the remaining balance financed with a 30-year fixed mortgage at current rates. A value of 100 means a buyer with median income has enough to qualify for a mortgage on the median-priced home.

<sup>\*</sup> Data based on Freddie Mac 30-year fixed mortgage rates.



Tight Inventories Continue to Impact Wisconsin Home Market

This page: Reflecting data for November 2024. State: WI. Type: Residential.

		Median Price			Sales		Months Inventory			Avg Days On Market			
Region	County	11/2024	11/2023	% Change	11/2024	11/2023	% Change	11/2024	11/2023	% Change	11/2024	11/2023	% Change
Central	Adams	260,000	180,000	+44.4%	43	53	-18.9%	4.7	3.8	+23.7%	74	60	+23.3%
	Clark	152,500	159,000	-4.1%	24	23	+4.3%	5.3	4.7	+12.8%	75	93	-19.4%
	Juneau	249,950	255,000	-2.0%	30	26	+15.4%	4.8	4.9	-2.0%	79	61	+29.5%
	Marathon	260,000	232,500	+11.8%	133	110	+20.9%	2.8	2.8	0.0%	61	64	-4.7%
	Marquette	250,000	275,000	-9.1%	17	12	+41.7%	4.2	4.6	-8.7%	94	53	+77.4%
	Portage	294,950	270,000	+9.2%	58	51	+13.7%	3.3	3.3	0.0%	80	71	+12.7%
	Waushara	275,313	257,450	+6.9%	30	28	+7.1%	3.6	3.3	+9.1%	76	67	+13.4%
	Wood	216,000	175,000	+23.4%	67	100	-33.0%	3.0	2.4	+25.0%	68	57	+19.3%
	Central Regional Total	250,000	219,000	+14.2%	402	403	-0.2%	3.6	3.3	+9.1%	71	64	+10.9%
		М	edian Pri	ce		Sales		Mon	ths Inver	ntory	Avg D	ays On N	/larket
Region	County	11/2024	11/2023	% Change	11/2024	11/2023	% Change	11/2024	11/2023	% Change	11/2024	11/2023	% Change
North	Ashland	203,000	190,000	+6.8%	17	25	-32.0%	5.7	8.1	-29.6%	145	89	+62.9%
	Barron	294,000	214,200	+37.3%	77	68	+13.2%	3.9	3.4	+14.7%	72	63	+14.3%
	Bayfield	304,000	245,000	+24.1%	19	17	+11.8%	6.5	7.7	-15.6%	74	68	+8.8%
	Burnett	299,250	285,000	+5.0%	14	33	-57.6%	4.5	3.0	+50.0%	57	73	-21.9%
	Douglas	237,000	197,400	+20.1%	39	42	-7.1%	3.5	3.8	-7.9%	57	56	+1.8%
	Florence	NA	NA	NA	2	3	-33.3%	6.7	2.1	+219.0%	140	337	-58.5%
	Forest	178,750	318,000	-43.8%	12	22	-45.5%	4.6	6.5	-29.2%	84	86	-2.3%
	Iron	210,000	NA	NA	11	6	+83.3%	5.1	5.2	-1.9%	81	122	-33.6%
	Langlade	183,000	189,000	-3.2%	33	25	+32.0%	3.8	3.4	+11.8%	77	72	+6.9%
	Lincoln	289,900	229,500	+26.3%	26	39	-33.3%	4.4	4.6	-4.3%	61	71	-14.1%
	Oneida	350,000	235,000	+48.9%	49	55	-10.9%	4.2	3.4	+23.5%	84	79	+6.3%
	Polk	290,000	292,500	-0.9%	51	41	+24.4%	3.8	3.2	+18.8%	74	66	+12.1%
	Price	289,500	235,000	+23.2%	19	23	-17.4%	5.7	5.6	+1.8%	91	71	+28.2%
	Rusk	230,000	148,000	+55.4%	23	16	+43.8%	4.2	4.4	-4.5%	85	64	+32.8%
	Sawyer	400,000	315,000	+27.0%	29	35	-17.1%	4.7	4.6	+2.2%	81	64	+26.6%
	Taylor	NA	155,000	NA	9	17	-47.1%	5.2	4.6	+13.0%	93	57	+63.2%
	Vilas	450,000	380,000	+18.4%	51	46	+10.9%	4.1	4.1	0.0%	94	95	-1.1%
	Washburn	349,000	266,000	+31.2%	23	18	+27.8%	5.8	4.3	+34.9%	74	80	-7.5%
	North Regional Total	290,000	240,000	+20.8%	504	531	-5.1%	4.5	4.2	+7.1%	79	74	+6.8%

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Tight Inventories Continue to Impact Wisconsin Home Market

		M	edian Pri	ice		Sales		Mon	ths Inver	ntory	Avg D	Avg Days On Market			
Region	County	11/2024	11/2023	% Change	11/2024	11/2023	% Change	11/2024	11/2023	% Change	11/2024	11/2023	% Change		
Northeast	Brown	350,000	304,000	+15.1%	192	238	-19.3%	3.2	2.9	+10.3%	61	62	-1.6%		
	Calumet	362,000	340,550	+6.3%	59	48	+22.9%	4.0	3.5	+14.3%	91	78	+16.7%		
	Door	430,000	415,000	+3.6%	69	53	+30.2%	6.0	8.0	-25.0%	90	75	+20.0%		
	Fond du Lac	270,000	239,900	+12.5%	95	91	+4.4%	3.4	3.1	+9.7%	65	69	-5.8%		
	Green Lake	230,000	181,000	+27.1%	13	21	-38.1%	4.4	4.1	+7.3%	79	71	+11.3%		
	Kewaunee	243,000	243,500	-0.2%	31	26	+19.2%	3.3	4.3	-23.3%	72	46	+56.5%		
	Manitowoc	205,000	170,000	+20.6%	79	88	-10.2%	3.3	2.6	+26.9%	53	54	-1.9%		
	Marinette	163,250	159,900	+2.1%	50	53	-5.7%	5.4	3.4	+58.8%	67	76	-11.8%		
	Menominee	NA	NA	NA	NA	6	-100.0%	4.4	2.7	+63.0%	NA	64	-100.0%		
	Oconto	249,900	200,000	+25.0%	41	39	+5.1%	2.8	4.4	-36.4%	75	72	+4.2%		
	Outagamie	304,900	275,000	+10.9%	181	203	-10.8%	3.1	3.2	-3.1%	75	60	+25.0%		
	Shawano	240,000	224,900	+6.7%	35	33	+6.1%	4.0	3.4	+17.6%	88	60	+46.7%		
	Waupaca	249,900	255,000	-2.0%	47	53	-11.3%	3.5	3.7	-5.4%	70	61	+14.8%		
	Winnebago	262,500	245,750	+6.8%	158	146	+8.2%	2.9	2.3	+26.1%	63	60	+5.0%		
	Northeast Regional Total	282,500	262,250	+7.7%	1,050	1,098	-4.4%	3.5	3.3	+6.1%	70	63	+11.1%		
		M	edian Pri	ice		Sales		Mon	ths Inver	ntory	Avg D	ays On M	larket		
Region	County	11/2024	11/2023	% Change	11/2024	11/2023	% Change	11/2024	11/2023	% Change	11/2024	11/2023	% Change		
South Central	Columbia	311,500	263,000	+18.4%	55	53	+3.8%	3.7	3.7	0.0%	92	63	+46.0%		
	Crawford	215,000	175,000	+22.9%	17	14	+21.4%	4.4	4.9	-10.2%	75	65	+15.4%		
	Dane	440,000	411,752	+6.9%	510	494	+3.2%	3.0	3.0	0.0%	84	80	+5.0%		
	Dodge	304,750	260,029	+17.2%	84	67	+25.4%	3.2	3.3	-3.0%	78	64	+21.9%		
	Grant	217,000	214,000	+1.4%	32	32	0.0%	4.7	4.0	+17.5%	92	95	-3.2%		
	Green	310,000	275,000	+12.7%	33	31	+6.5%	4.2	3.3	+27.3%	85	59	+44.1%		
	Iowa	293,531	265,000	+10.8%	26	20	+30.0%	5.1	3.4	+50.0%	69	73	-5.5%		
	Jefferson	340,000	309,500	+9.9%	85	78	+9.0%	3.5	3.2	+9.4%	65	65	0.0%		
	Lafayette	NA	220,000	NA	5	11	-54.5%	3.4	3.5	-2.9%	71	58	+22.4%		
	Richland	NA	170,000	NA	9	15	-40.0%	4.0	5.8	-31.0%	91	77	+18.2%		
	Rock	251,000	252,500	-0.6%	175	171	+2.3%	3.1	3.2	-3.1%	70	67	+4.5%		
	Sauk	304,000	300,700	+1.1%	76	50	+52.0%	4.0	4.1	-2.4%	96	71	+35.2%		
	South Central Regional Total	357,089	330,125	+8.2%	1,107	1,036	+6.9%	3.3	3.3	0.0%	81	74	+9.5%		



Tight Inventories Continue to Impact Wisconsin Home Market

		М	edian Pri	ce		Sales		Mon	ths Inver	ntory	Avg D	Days On M	larket
Region	County	11/2024	11/2023	% Change	11/2024	11/2023	% Change	11/2024	11/2023	% Change	11/2024	11/2023	% Change
Southeast	Kenosha	332,000	250,000	+32.8%	129	113	+14.2%	2.5	2.4	+4.2%	64	56	+14.3%
	Milwaukee	262,100	235,000	+11.5%	729	818	-10.9%	2.8	2.9	-3.4%	53	55	-3.6%
	Ozaukee	439,900	433,780	+1.4%	89	84	+6.0%	2.8	2.6	+7.7%	70	68	+2.9%
	Racine	276,000	250,000	+10.4%	209	188	+11.2%	2.7	2.8	-3.6%	54	56	-3.6%
	Sheboygan	266,600	233,000	+14.4%	90	82	+9.8%	3.1	2.8	+10.7%	58	59	-1.7%
	Walworth	357,000	325,500	+9.7%	112	96	+16.7%	4.1	4.2	-2.4%	83	79	+5.1%
	Washington	375,000	395,000	-5.1%	131	99	+32.3%	3.1	3.1	0.0%	72	59	+22.0%
	Waukesha	444,000	425,000	+4.5%	405	391	+3.6%	2.7	2.6	+3.8%	63	62	+1.6%
	Southeast Regional Total	321,000	287,500	+11.7%	1,894	1,871	+1.2%	2.9	2.8	+3.6%	60	59	+1.7%
		M	edian Pri	ce		Sales		Mon	ths Inver	ntory	Avg D	ays On N	larket
Region	County	11/2024	11/2023	% Change	11/2024	11/2023	% Change	11/2024	11/2023	% Change	11/2024	11/2023	% Change
West	Buffalo	NA	NA	NA	6	8	-25.0%	4.3	4.6	-6.5%	98	95	+3.2%
	Chippewa	294,950	300,000	-1.7%	54	51	+5.9%	4.1	3.5	+17.1%	79	67	+17.9%
	Dunn	349,950	275,000	+27.3%	52	31	+67.7%	3.9	4.3	-9.3%	69	77	-10.4%
	Eau Claire	295,500	299,000	-1.2%	117	105	+11.4%	3.7	3.5	+5.7%	82	76	+7.9%
	Jackson	160,000	135,000	+18.5%	15	25	-40.0%	3.3	3.9	-15.4%	82	57	+43.9%
	La Crosse	287,250	270,500	+6.2%	100	109	-8.3%	2.7	2.5	+8.0%	52	59	-11.9%
	Monroe	255,000	239,000	+6.7%	29	32	-9.4%	3.8	3.7	+2.7%	85	56	+51.8%
	Pepin	NA	NA	NA	4	6	-33.3%	3.8	2.5	+52.0%	100	115	-13.0%
	Pierce	365,000	372,000	-1.9%	34	13	+161.5%	3.8	3.5	+8.6%	66	79	-16.5%
	St. Croix	369,000	395,000	-6.6%	87	61	+42.6%	3.4	3.4	0.0%	77	119	-35.3%
	Trempealeau	225,000	NA	NA	23	9	+155.6%	3.4	5.7	-40.4%	53	63	-15.9%
	Vernon	231,000	248,750	-7.1%	30	28	+7.1%	4.6	3.7	+24.3%	95	82	+15.9%
	West Regional Total	305,000	278,450	+9.5%	551	478	+15.3%	3.6	3.4	+5.9%	73	75	-2.7%



Tight Inventories Continue to Impact Wisconsin Home Market

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State	wide Med	lian Price	S	tatewide	Sales	Statewide Avg Days On Ma				
11/2024	11/2023	% Change	11/2024	11/2023	% Change	11/2024	11/2023	% Change		
310,000	279,900	+10.8%	5,508	5,417	+1.7%	70	66	+6.1%		

Statew	ide Month	s Inventory	State	ewide New	/ Listings	State	wide Tota	l Listings
11/2024	11/2023	% Change	11/2024	11/2023	% Change	11/2024	11/2023	% Change
3.3	3.2	+3.1%	4,725	5,111	-7.6%	18,783	17,413	+7.9%

## **Price Range Stats**

Listing Price Range	Current Properties For Sale	Avg Days On Market (sold listings)	Number of Sales in Prev 12 months	Total Sales in Prev 12 Months	Months Inventory
\$0 - \$124,999	1,077	252	4,056	354,400,598	3.2
\$125,000 - \$199,999	2,706	156	11,094	1,875,378,104	2.9
\$200,000 - \$349,999	6,050	128	25,343	6,979,708,448	2.9
\$350,000 - \$499,999	4,460	141	15,422	6,467,117,323	3.5
\$500,000+	4,496	148	11,034	8,414,308,167	4.9

## Months of Inventory by Broad Urban-Rural Classification

Category	November 2024	November 2023
Metropolitan Counties Combined	3.0	2.9
Micropolitan Counties Combined	3.7	3.4
Rural Counties Combined	4.4	4.2
State Total	3.3	3.2



Tight Inventories Continue to Impact Wisconsin Home Market

		YTD	Price	YTD Sales			
Region	County	Through 11/2024	Through 11/2023	% Change	Through 11/2024	Through 11/2023	% Change
Central	Adams	232,538	224,900	+3.4%	512	495	+3.4%
	Clark	166,250	167,000	-0.4%	244	231	+5.6%
	Juneau	232,500	210,000	+10.7%	332	299	+11.0%
	Marathon	255,000	238,507	+6.9%	1,314	1,223	+7.4%
	Marquette	250,000	227,500	+9.9%	245	215	+14.0%
	Portage	284,000	265,000	+7.2%	595	600	-0.8%
	Waushara	260,000	230,000	+13.0%	317	279	+13.6%
	Wood	207,050	179,900	+15.1%	814	838	-2.9%
	Central Regional Total	242,900	220,000	+10.4%	4,373	4,180	+4.6%

		YTD	Median I	Price	YTD Sales			
Region	County	Through 11/2024	Through 11/2023	% Change	Through 11/2024	Through 11/2023	% Change	
North	Ashland	185,000	190,000	-2.6%	205	181	+13.3%	
	Barron	267,000	250,000	+6.8%	756	636	+18.9%	
	Bayfield	310,000	266,000	+16.5%	239	186	+28.5%	
	Burnett	310,000	291,500	+6.3%	341	393	-13.2%	
	Douglas	227,000	216,800	+4.7%	487	475	+2.5%	
	Florence	146,950	312,500	-53.0%	18	18	0.0%	
	Forest	225,000	250,000	-10.0%	135	139	-2.9%	
	Iron	255,000	261,000	-2.3%	96	102	-5.9%	
	Langlade	185,000	167,700	+10.3%	323	278	+16.2%	
	Lincoln	233,500	205,000	+13.9%	394	396	-0.5%	
	Oneida	340,000	275,000	+23.6%	602	572	+5.2%	
	Polk	295,400	285,000	+3.6%	507	529	-4.2%	
	Price	220,000	180,000	+22.2%	290	302	-4.0%	
	Rusk	210,000	187,000	+12.3%	181	162	+11.7%	
	Sawyer	335,000	323,000	+3.7%	340	345	-1.4%	
	Taylor	207,500	196,500	+5.6%	178	183	-2.7%	
	Vilas	420,000	376,750	+11.5%	499	488	+2.3%	
	Washburn	285,000	310,000	-8.1%	292	279	+4.7%	
	North Regional Total	270,000	250,000	+8.0%	5,883	5,664	+3.9%	



Tight Inventories Continue to Impact Wisconsin Home Market

		YTD	Median I	Price	•	YTD Sales				
Region	County	Through 11/2024	Through 11/2023	% Change	Through 11/2024	Through 11/2023	% Change			
Northeast	Brown	332,900	306,000	+8.8%	2,571	2,557	+0.5%			
	Calumet	350,000	324,900	+7.7%	502	507	-1.0%			
	Door	440,000	406,000	+8.4%	702	599	+17.2%			
	Fond du Lac	248,000	235,000	+5.5%	1,037	917	+13.1%			
	Green Lake	249,000	225,000	+10.7%	241	231	+4.3%			
	Kewaunee	276,000	245,000	+12.7%	205	197	+4.1%			
	Manitowoc	215,000	193,550	+11.1%	829	766	+8.2%			
	Marinette	180,000	167,000	+7.8%	503	522	-3.6%			
	Menominee	476,500	485,000	-1.8%	28	33	-15.2%			
	Oconto	254,950	224,000	+13.8%	476	426	+11.7%			
	Outagamie	310,000	279,000	+11.1%	1,917	1,645	+16.5%			
	Shawano	229,250	200,000	+14.6%	364	364	0.0%			
	Waupaca	235,000	220,000	+6.8%	495	518	-4.4%			
	Winnebago	261,250	250,000	+4.5%	1,818	1,730	+5.1%			
	Northeast Regional Total	285,000	265,000	+7.5%	11,688	11,012	+6.1%			

		YTD	Median I	Price	YTD Sales			
Region	County	Through 11/2024	Through 11/2023	% Change	Through 11/2024	Through 11/2023	% Change	
South Central	Columbia	317,000	297,500	+6.6%	611	577	+5.9%	
	Crawford	216,500	189,000	+14.6%	156	145	+7.6%	
	Dane	445,000	410,000	+8.5%	6,088	5,768	+5.5%	
	Dodge	280,000	249,900	+12.0%	833	784	+6.3%	
	Grant	205,850	189,000	+8.9%	366	398	-8.0%	
	Green	277,700	255,000	+8.9%	356	353	+0.8%	
	lowa	296,081	250,000	+18.4%	208	213	-2.3%	
	Jefferson	331,434	325,000	+2.0%	902	861	+4.8%	
	Lafayette	200,500	193,339	+3.7%	98	118	-16.9%	
	Richland	228,750	205,000	+11.6%	132	119	+10.9%	
	Rock	265,000	250,000	+6.0%	2,036	1,886	+8.0%	
	Sauk	310,000	285,500	+8.6%	718	680	+5.6%	
	South Central Regional Total	362,500	339,900	+6.6%	12,504	11,902	+5.1%	



Tight Inventories Continue to Impact Wisconsin Home Market

	YTD	Median I	Price YTD Sa			es	
County	Through 11/2024	Through 11/2023	% Change	Through 11/2024	Through 11/2023	% Change	
Buffalo	254,000	209,000	+21.5%	109	102	+6.9%	
Chippewa	322,000	300,000	+7.3%	625	646	-3.3%	
Dunn	287,000	280,000	+2.5%	444	435	+2.1%	
Eau Claire	305,900	291,500	+4.9%	1,141	1,071	+6.5%	
Jackson	210,000	190,500	+10.2%	205	184	+11.4%	
La Crosse	306,000	281,878	+8.6%	1,191	1,138	+4.7%	
Monroe	245,000	228,250	+7.3%	409	374	+9.4%	
Pepin	225,000	225,000	0.0%	76	77	-1.3%	
Pierce	350,000	318,000	+10.1%	264	243	+8.6%	
St. Croix	380,000	368,000	+3.3%	772	709	+8.9%	
Trempealeau	242,500	220,000	+10.2%	296	203	+45.8%	
Vernon	248,000	227,500	+9.0%	227	230	-1.3%	
West Regional Total	305,000	285,000	+7.0%	5,759	5,412	+6.4%	
	Buffalo Chippewa Dunn Eau Claire Jackson La Crosse Monroe Pepin Pierce St. Croix Trempealeau Vernon	County         Through 11/2024           Buffalo         254,000           Chippewa         322,000           Dunn         287,000           Eau Claire         305,900           Jackson         210,000           La Crosse         306,000           Monroe         245,000           Pepin         225,000           Pierce         350,000           St. Croix         380,000           Trempealeau         242,500           Vernon         248,000	County         Through 11/2024         Through 11/2023           Buffalo         254,000         209,000           Chippewa         322,000         300,000           Dunn         287,000         280,000           Eau Claire         305,900         291,500           Jackson         210,000         190,500           La Crosse         306,000         281,878           Monroe         245,000         228,250           Pepin         225,000         225,000           Pierce         350,000         318,000           St. Croix         380,000         368,000           Trempealeau         242,500         220,000           Vernon         248,000         227,500	County         11/2024         11/2023         % Change           Buffalo         254,000         209,000         +21.5%           Chippewa         322,000         300,000         +7.3%           Dunn         287,000         280,000         +2.5%           Eau Claire         305,900         291,500         +4.9%           Jackson         210,000         190,500         +10.2%           La Crosse         306,000         281,878         +8.6%           Monroe         245,000         228,250         +7.3%           Pepin         225,000         225,000         0.0%           Pierce         350,000         318,000         +10.1%           St. Croix         380,000         368,000         +3.3%           Trempealeau         242,500         220,000         +10.2%           Vernon         248,000         227,500         +9.0%	CountyThrough 11/2024Through 11/2023Through % ChangeThrough 11/2024Buffalo254,000209,000+21.5%109Chippewa322,000300,000+7.3%625Dunn287,000280,000+2.5%444Eau Claire305,900291,500+4.9%1,141Jackson210,000190,500+10.2%205La Crosse306,000281,878+8.6%1,191Monroe245,000228,250+7.3%409Pepin225,000225,0000.0%76Pierce350,000318,000+10.1%264St. Croix380,000368,000+3.3%772Trempealeau242,500220,000+10.2%296Vernon248,000227,500+9.0%227	County         Through 11/2024 11/2023 11/2023 11/2024 11/2023         Through 11/2024 11/2023 11/2023 11/2023         Through 11/2024 11/2023 11/2023 11/2023         Through 11/2023 11/2023 11/2023 11/2023         Through 11/2023 11/2023 11/2023         Through 11/2023 11/2023 11/2023         Through 11/2023 11/2023 11/2023         Through 11/2023 11/2023 11/2023         TO         TO         Calc         Calc	

	County	YTD Median Price			YTD Sales		
Region		Through 11/2024	Through 11/2023	% Change	Through 11/2024	Through 11/2023	% Change
Southeast	Kenosha	285,000	265,000	+7.5%	1,598	1,570	+1.8%
	Milwaukee	260,000	240,000	+8.3%	8,929	8,915	+0.2%
	Ozaukee	465,000	425,000	+9.4%	1,043	1,052	-0.9%
	Racine	272,500	240,000	+13.5%	2,169	2,115	+2.6%
	Sheboygan	271,500	241,000	+12.7%	1,089	1,043	+4.4%
	Walworth	370,000	335,000	+10.4%	1,367	1,352	+1.1%
	Washington	375,000	365,000	+2.7%	1,487	1,331	+11.7%
	Waukesha	458,005	432,750	+5.8%	4,366	4,272	+2.2%
	Southeast Regional Total	320,000	294,000	+8.8%	22,048	21,650	+1.8%

YTD Sta	tewide Me	dian Price	YTD Statewide Sales					
Through 11/2024	Through 11/2023	% Change	Through 11/2024	Through 11/2023	% Change			
310.000	285.000	+8.8%	62.255	59.820	+4.1%			

# NOVEMBER 2024 WISCONSIN REAL ESTATE REPORT



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